



**Company:** CKP Insurance Brokers Pvt Ltd

**Position:** Business Development Manager

**Location:** Mumbai.

### **About CKP Insurance Brokers Pvt Ltd**

CKP Insurance Brokers Pvt Ltd is a direct Life & General insurance Broker Company based out at Mumbai that providing all range of Insurance Products and Services to meet the needs of Corporates, Government bodies and Individuals. CKP Insurance has deep understanding and strong relationship with all Life and General insurers to cater all need of Property/ Engineering, Marine/Transit, Casualty/Liability, Credit, Employee Benefit, Health, Motor and life insurance products available in Indian Market, supported by senior professional in area of Insurance, Risk Management.

### **Job description**

#### **Roles and Responsibilities**

- Developing relationships with the existing clients and follow up for renewal closure.
- Acquiring new business for Insurance products (Corporate & Retail)
- Underwriting insurance quotes for different insurance products (Life, Health, Motor, Fire, Marine, etc.)
- Follow up with Insurance companies for generating quote (RFQ)

#### **Desired Candidate Profile**

- Having in depth knowledge/understanding of Insurance products (Life, Health, Motor, Fire and Marine) is a must.
- Excellent verbal and written communications skills
- The ability to be proactive and use your initiative: to see what needs doing and to do it.
- Should be able to draft emails and prepare insurance quotations
- Excellent understanding of MS Excel functionality for daily reports
- Experience in Insurance industry/client facing role will be preferred
- MBA or equivalent qualification will be added advantage
- Familiarity with basic research methods and reporting techniques
- Minimum Experience : 2 years

**CTC:** 5L-7L